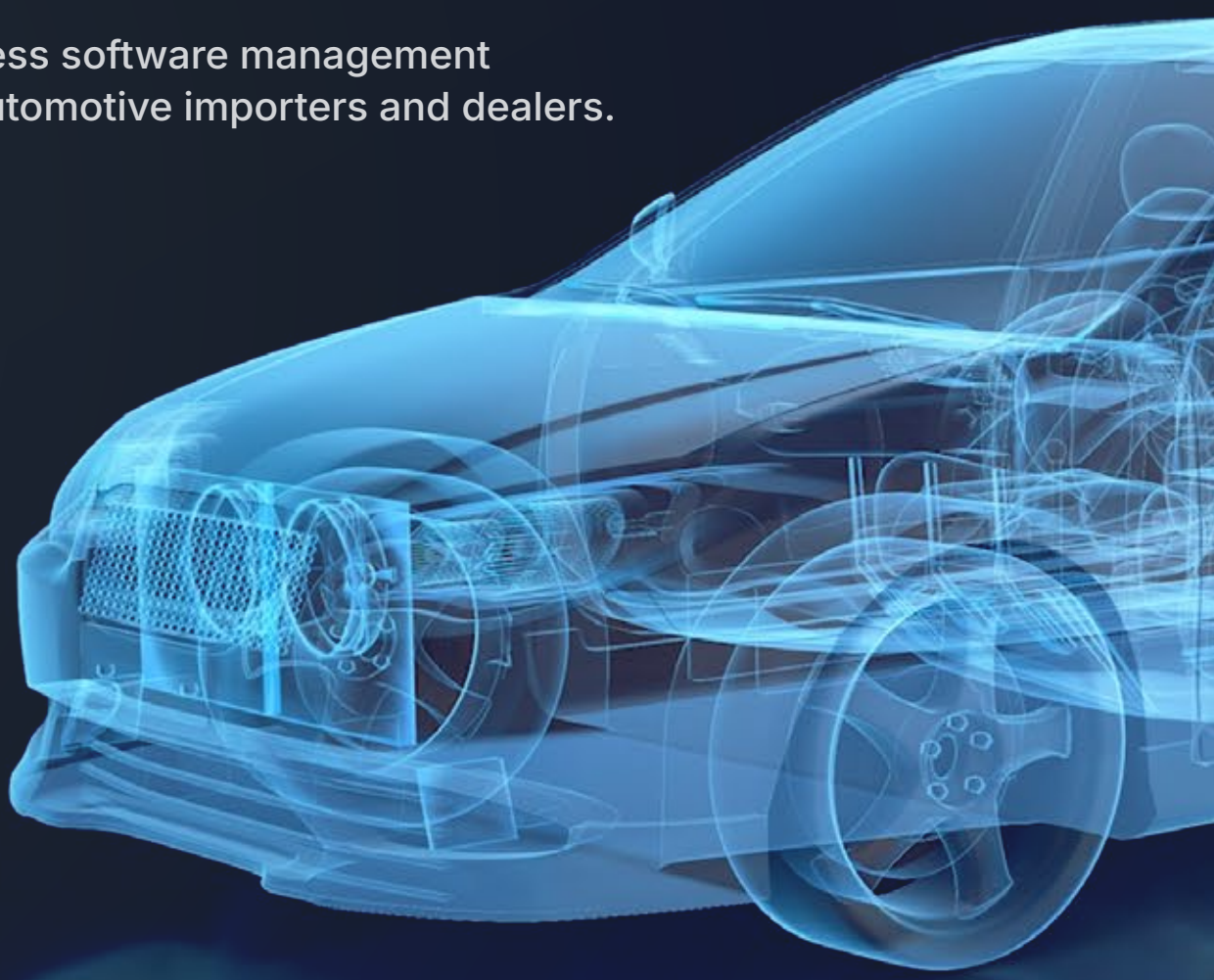
dealerbox

Driving Growth in Automotive Retail and Wholesale.

Efficient business software management solutions for automotive importers and dealers.



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Software Platform Tailored for Your Business Needs

DealerBox is a flexible software application for your automotive dealership or import business. Based on the latest Microsoft technology, the platform covers all processes from sales and marketing, through spare parts and aftersales, to customer engagement, finance and leasing operations to corporate financials.

Car dealers

Importers

DealerBox EV

Heavy Machinery

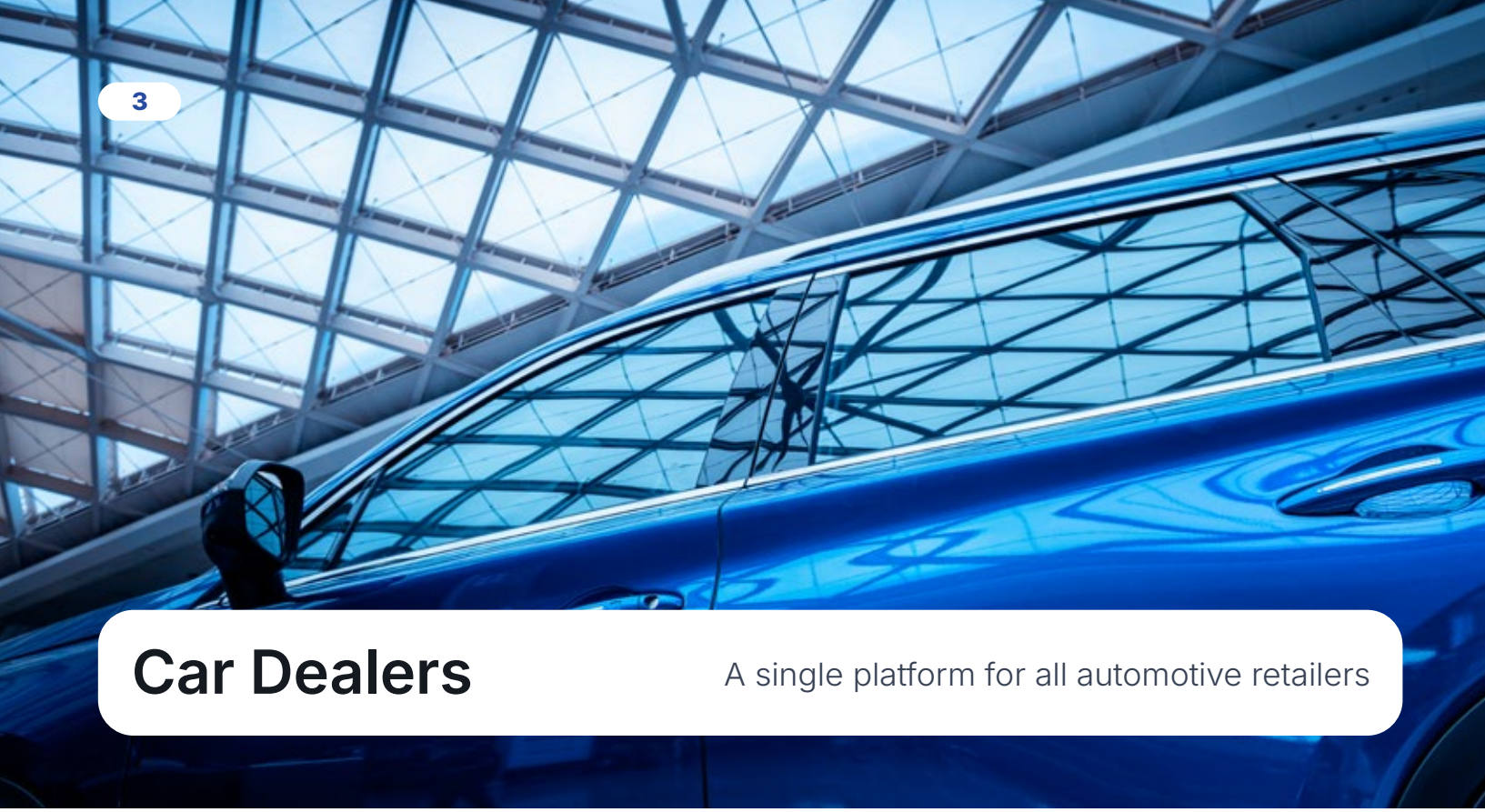
Rent-a-car

After-sales

Spare parts

Comprehensive Solutions for All Key Aspects of Your Business

- Efficient pre-sales to shorten sales cycle
- Easy vehicle configuration
- Real customer engagement across multiple channels
- Streamlined cashflow
- Flexible F&I
- Optimized aftermarket service
- Increased customer satisfaction
- Optimum resource management
- Multiple brand support
- OEM integrations
- Flawless data consolidation
- Detailed reports and interactive analysis in real time



Car Dealers

A single platform for all automotive retailers

Car dealerships work under a lot of pressure. The market has become highly competitive, along with decreasing margins, imposing various changes in the entire business model.

DealerBox covers all aspects of your dealership business. Its immense DMS functionality gives you top-notch technology, based on the latest Microsoft Dynamics 365 Business Central platform along with valuable know-how from more than 200 successful projects for dealerships of leading brands like Volkswagen, Skoda, Ford, Mazda, Opel, Maserati, SEAT, FIAT, Alfa Romeo and others.

A single software solution for all your business needs

- Control the vehicles maintenance in the warehouse
- Speed up order and car delivery process
- Control the entire life-cycle of all sold vehicles

Deliver excellent customer service – boost service productivity and efficient resource allocation

- Have a clear view over the inventory and reduce stock-outs
- Streamline your accounting operations
- Maximize your cash flow
- Make your own reports, charts and analysis and share them with the management team

Importers

A single platform for getting all your operations under control

How can you manage your ever-changing relations with OEMs efficiently? How can you enable dealers to sell more, meet targets and control your numbers? What is your most profitable business line and how can you make it work even better? Narrowing margins, technology disruption, changing regulations – these are just a few of the challenges vehicle importers face every day.

Benefits

- A single platform with all your business data
- Multi-brand capabilities
- Active management of your warehouse
- Marketing campaigns to boost sales

Efficient partner relations management

- Streamline your accounting operations
- Pre-defined reports, charts and analysis by KPIs
- Optimized cash flow

DealerBox EV

A single platform for all automotive retailers

As the electric vehicle (EV) market grows and brands occur and enter new markets on a daily basis, importers need a powerful, industry-specific solution to stay ahead. DealerBox EV is a cutting-edge Importer management system (IMS) designed to streamline every aspect of EV import operations. From inventory and purchases, through sales and aftersales relations with dealers, to finance management and reporting, DealerBox EV enhances efficiency, automates key processes, and ensures seamless integration with your business ecosystem.

Features and Benefits

- Rapid Implementation
- Seamless Vehicle Procurement Management
- Streamlined Warranty & Service Tracking
- Optimized Spare Parts Ordering
- Advanced Dealer Portal
- Integrated CRM & Lead Management

Heavy Machinery

A single software platform for progressive agriculture & construction equipment dealers

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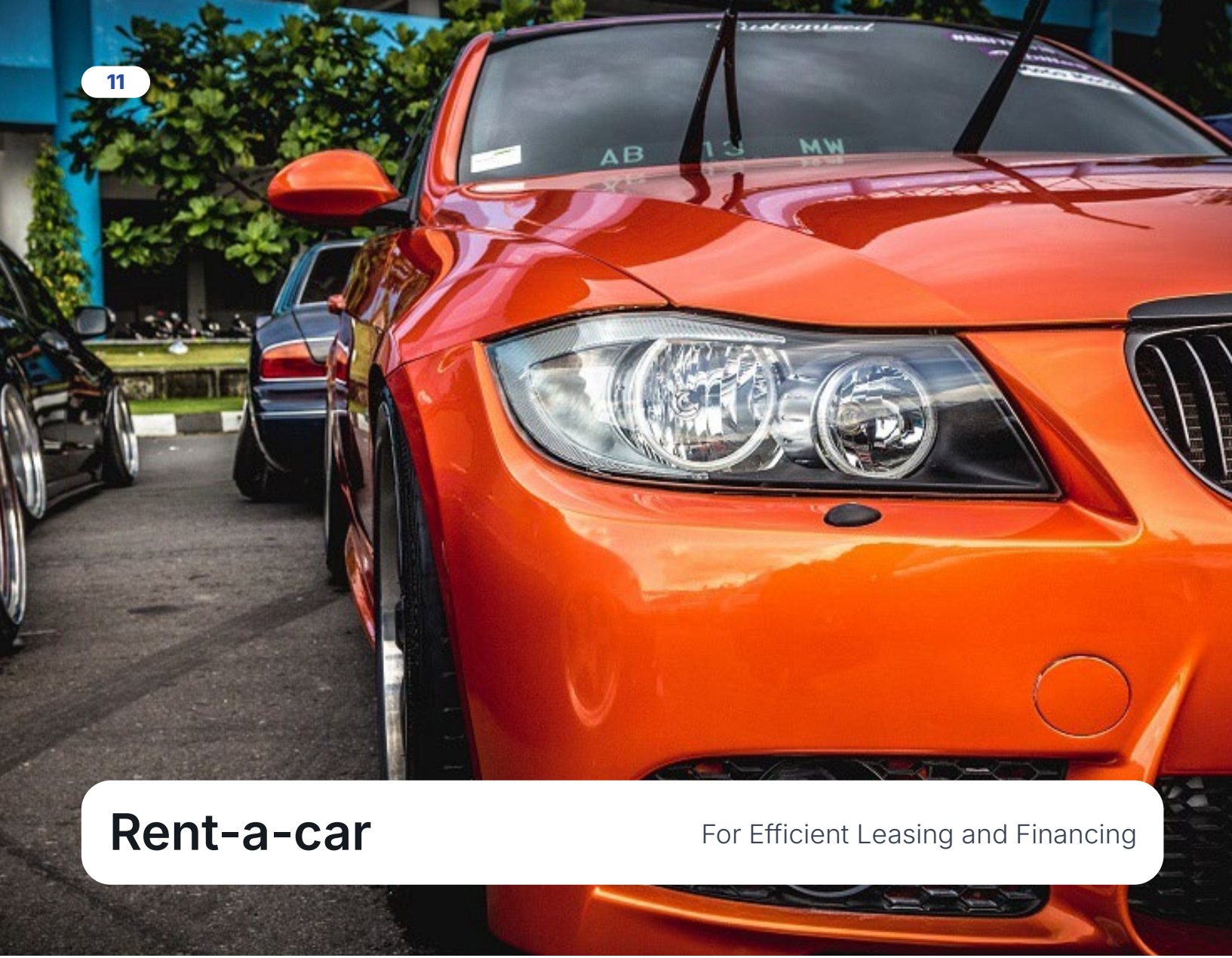
A single software solution for all your business needs

- A unified platform for all departments and business lines
- Tracking of the whole sales cycle for each vehicle and related sales activities
- Streamlining of customer relationships through integrated marketing campaigns

Efficient OEM integrations for agricultural and construction brands

- Multi-brand support
- Full visibility of the supply chain
- Offline mode for mobile devices
- Access to information about customer history, warranties, service contracts, discounts and special offers
- Easy integration with external IT systems and applications
- Access to detailed reports and analysis for decision making.
- Registration of each financial transaction and management of cash flow.



Rent-a-car

For Efficient Leasing and Financing

The DealerBox vehicle rental functionality is specifically designed for companies that need to optimize the daily tasks surrounding fleet management.

Leasing & Financing

Manage all your operations from a single platform

Receive reminders on maintenance and other regular check-ups

Receive an up-to-date status of each vehicle

Follow a fully integrated calendar

Manage all rental reservations and additional requests

Get access to various charts and reports

After-sales

Precise service maintenance for your clients

DealerBox gives you a complete overview of the entire aftersales cycle – from receiving the initial call or request, through scheduling appointments, managing service contracts and labor tracking to invoicing. The integrated platform supports all your aftersales activities by providing a detailed service history of each vehicle, repair status and contracts and all related data.

DealerBox stores various versions of service operations in terms of work times and compares them with the manufacturer's standard service times. It keeps real-time information on all available resources – mechanics, service engineers, facilities capacities, open service orders, which allows efficient planning and service scheduling.

Service Processes and Operations

Mobile vehicle acceptance

Service contracts (pre-paid) management

Registration of repairs made by subcontractors

Standard and extended warranties tracking

Manufacturer's recall service campaigns

Internal orders

Resource planning & resource skills

External services

Issue invoices from a service order to more than one customer

Spare parts requests to and monitoring the request execution

Service operations & service packages: standard repair types of the manufacturer for specific make, model and vehicle version

Adaptable pricelist according to service zone and the type – operation, package operation, external service

Service order types – general repairs, body shop, paint shop, express service, etc.

A single software solution for all your business needs

- Fully automated service/parts management
- Automatic reservation of spare parts
- Tyre Hotel management
- Vehicle assembly/ disassembly
- Damage repair (integration with Audatex/ Auto3P)
- Full service history of the vehicle

Seamless OEM interface integrations

Service Management and Reporting

Document flow: Scheduling, Quotes, Orders, Invoices, Repair status monitoring

Pricelists and discounts by specific customers

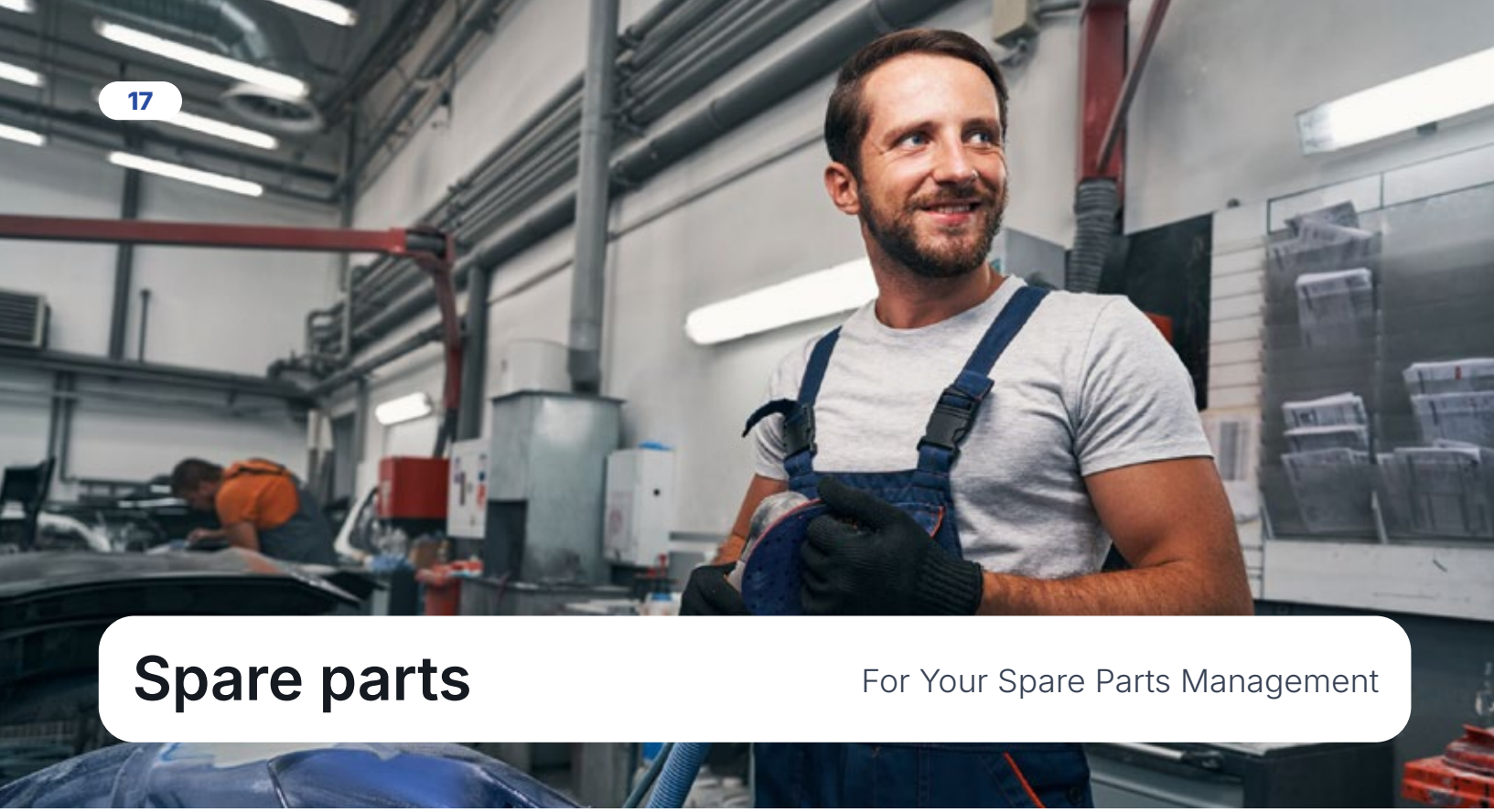
Resources productivity and efficiency report

Job assignments to service engineers

Clocking using KIOSK terminals/Mobile devices

Service scheduling

SMS notifications



Spare parts

For Your Spare Parts Management

DealerBox provides a useful tool for quick and transparent spare parts management – from the initial demand, purchase ordering and supply to forecasting and the sale of spare parts. The system keeps detailed information about stock quantities, reserved parts for sales, and service.

Orders and quantities free for distribution around different company stores or warehouses for each spare part. DealerBox stores information for original spare parts for specific brands that correspond to substitutes and alternatives from other manufacturers.

Functionalities

Automated Item creation and intercompany transactions

Rule-based purchase and/or sales prices calculations

Easy import of prices and delivery discounts

Inventory accuracy and optimization

Purchase/ Inventory distribution

Purchase plan calculation

Physical inventory processing with mobile devices or barcode readers

ABC analysis to get a clear breakdown of most frequently used parts

Full control over stock processing

Item master – catalogues of the manufacturer, price management, flexible company template-based setup

Maintaining different price and discount lists with different order types, both sales and purchase

Customer purchase requests to central warehouse from the other locations

Stock purchase request

Automatic reservation

Barcode system

Capabilities

Calculation of optimum order quantities

Tracing/ Notifications of the ordered spare

Detailed reporting

Intelligent parts handling and tracking

Avoidance of stockouts

User cost restrictions

E-Mail, SMS notification

nopCommerce integration

OEM Integrations

Vendor receipt distribution from back orders

Partners, not clients

We Offer Solutions Based on Various Vehicle Types

Have questions about Dealerbox?

Whether you are interested in our integrated, future-ready platform or want to discuss potential partnership – we are happy to answer all your questions.

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